

# HISTORY OF BUSINESS

(Use a separate sheet to answer questions if necessary.)

## BACKGROUND AND HISTORY OF COMPANY/BUSINESS (Including Business to be Acquired)

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## NATURE OF BUSINESS, TYPES OF PRODUCTS/SERVICES

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## CUSTOMER PROFILE

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## LIST KEY CUSTOMERS

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## LIST MAJOR COMPETITORS

## MAJOR PAST ACCOMPLISHMENTS

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## FUTURE EXPANSION

Does your company currently have plans for future expansion?

Number of locations? \_\_\_\_\_

Over what period of time? \_\_\_\_\_

How many new company locations are planned for this market?

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## HOW WILL THIS LOAN BENEFIT YOUR COMPANY?

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## WILL THE FUNDING OF THIS LOAN CREATE NEW EMPLOYMENT OPPORTUNITIES?

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Signature \_\_\_\_\_ Date \_\_\_\_\_